



It is a little hard to see in this picture, but there are exactly 13 windows here including two front doors, which are all glass. This is one of my accounts, and I bid the inside and outside windows originally at \$20, and then two weeks later up-sold my services to include their cooler doors, and I now charge a total of \$26 every other week. I can whip through the inside very quickly; working around the signs they have in the windows. I discussed how to handle this with them during the initial bidding. This job takes me about 20 minutes to complete, and it is part of a strip center. I now service every unit here, but I originally started with just the 7-Eleven and then picked up all the others within 3 months. This is a \$78 stop, and the total work-time is only about two hours.